

LearningMate Solutions Inc.  
 APPENDIX C – PRICING INDEX  
 DIR-CPO-5304  
 Software (COTS) and Related Services

Brand	Category	DISCOUNT OF MSRP/List Price	Unit of Measure
<b>1-Software</b>			
JobReady	SaaS-Training Management Software Complete Solution - Includes all different options available through the Software. <b>(Discount applicable for minimum 100 users)</b>	10.00%	Annual Subscription Per User
JobReady	E-Catalogue Course Solution Option	10.00%	Per Server
JobReady	Hardware - For learners who cannot have access to the needed hardware for accessing the courses online, we deliver them the required assets. Hardware includes Laptop/Tablet/1 Year Hotspot/Wi-Fi and Digital literacy for the end-users. <b>(Available only through a complete Turnkey Solution Package Configuration/ Discount applicable for minimum 100 users)</b>	10.00%	Per User
Kadal for Schools	Kadal for Schools is a platform designed specifically for education to manage and monitor the usage of Large Language Models (LLMs), including the ability to set up guardrails, track AI performance and costs, and monitor AI usage through an integrated governance model. Our framework empowers schools to maintain control over their AI implementation and use real-time data to continuously improve performance. We partner with all the leading AI and LLM providers (ChatGPT, Gemini, Claude) to put quality, accessibility, and cost savings at your fingertips. Kadal helps you unlock productivity and gain valuable insights through the ability to create custom chat agents and manage your documents in a whole new way while allowing each district the ability to manage AI use. We invest heavily in privacy and security to ensure we protect business and customer data while adhering to global and federal compliance standards.	5.00%	Annual Subscription Per User

A minimum number of users is required to obtain discount as determined above.

JobReady	Assessment (pre-skill-based assessments to user <b>(discount applicable for minimum 100 users)</b> )	10.00%	Per User
JobReady	Career Counselling (users will be provided with career counsellor for placement assistance)	10.00%	Per Hour
JobReady	In Person Training (On Site)	10.00%	Per Hour
Kadal for Schools	Premium support - We offer a Premium support option that allows you to schedule an online support consultation at your convenience with our product experts. This rate is for 100 hours of consultation, planning, and expert assistance.	10.00%	Per hour
Kadal for Schools	Custom agents - A LearningMate Consultant will work with your district to determine the scope of your custom agents and deploy them based on specifications. This rate is for 100 hours of consultation and custom agent build-out.	10.00%	Per agent
Kadal for Schools	Integration with third-party tools (LMS) - A LearningMate Consultant will work with your district to determine the systems to be integrated and deploy the proper integration. This rate is for 100 hours of consultation and custom integration with third-party tools (LMS)	10.00%	Per hour
Kadal for Schools	Data Services - We know that your data can get overwhelming; therefore, we have data experts who offer a variety of services based on your needs. This starts with a consultation to determine your pain points, discussions of data governance, and expert recommendations on data lake and integrations. This rate is for 200 hours of consultation and customization, defined to meet your needs.	10.00%	Per hour
Kadal for Schools	Managed Services - We understand that each district's operations are unique and that your small district may need assistance with this new platform. With that in mind, we offer Managed Services to provide a smooth implementation, including user management, knowledge base creation and maintenance, data review, briefings on the latest releases, and overall IT management of your Kadal for School platform. This rate is for a year of Managed Services, for a platform deployment of up to 150 users.	10.00%	Per hour

Discount will be calculated according to each item as listed above.

QTY	Product	Additional Discount	Total Discount
100 - 250 Users	JobReady - Courses	0.00%	10.00%
251 - 500 Users	JobReady - Courses	10.00%	20.00%
501+ Users	JobReady - Courses	40.00%	50.00%
100 - 250 Users	JobReady - Hardware	0.00%	10.00%
251 - 500 Users	JobReady - Hardware	5.00%	15.00%
501+ Users	JobReady - Hardware	10.00%	20.00%
100 - 250 Users	JobReady - Assessments	0.00%	10.00%
Up to 1500 Users	Kadal for Schools	5.00%	10.00%

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501+ Users	JobReady - Assessments	40.00%	50.00%